



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

**SCHEDULE TITLE:** Federal Supply Schedule 70 – General Purpose Commercial Information Technology Equipment, Software, and Services

**CONTRACT NUMBER:** [47QTCA19D0018](#)

**CONTRACT PERIOD:** October 26, 2018 – October 25, 2028

For more information on ordering from Federal Supply go to this website:  
[www.gsa.gov/schedules](http://www.gsa.gov/schedules)

**CONTRACTOR:**

**ROBOTECH CAD SOLUTIONS, INC.  
TWO MARINEVIEW PLAZA HOBOKEN NEW JERSEY 07030  
TEL (201) 201-792-6300 FAX (201) 792-3600 shlomo@robotechcad.com**

**CONTRACTOR'S ADMINISTRATION SOURCE:** Shlomo Marom, Owner  
Office: 201-792-6300  
Direct: 201-204-0683  
Mobile: 201-658-2100

**BUSINESS SIZE:** Small Business



**CUSTOMER INFORMATION:**

**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

SIN	DESCRIPTION
54151S	IT Professional Services

**1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**  
 (Government net price based on a unit of one)

**Not Applicable**

**1c. HOURLY RATES (Services only):**

SIN	IT Labor Categories	Approved GSA Rates
54151S	IT Solution Architect	\$195.47
54151S	IT Solution Developer	\$180.81
54151S	IT Application Engineer	\$171.03
54151S	IT Deployment Specialist	\$161.26
54151S	IT Program Manager	\$156.37
54151S	IT Solution Consultant	\$141.71
54151S	IT Senior Trainer	\$195.47
54151S	IT Solution Trainer	\$171.03
54151S	IT Application Trainer	\$146.60
54151S	IT Support Engineer	\$122.17
54151S	IT System Administrator	\$78.19
54151S	IT Production Specialist	\$68.41
54151S	IT Data Developer	\$ 48.87



**2. MAXIMUM ORDER\*: \$500,000**

NOTE TO ORDERING ACTIVITIES: \*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

**3. MINIMUM ORDER: \$100**

**4. GEOGRAPHIC COVERAGE:** Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities.

**5. POINT(S) OF PRODUCTION:** Not Applicable

**6. DISCOUNT FROM LIST PRICES:** 3%

**7. QUANTITY DISCOUNT(S):** None

**8. PROMPT PAYMENT TERMS:** Net 30 Days

**9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.** Yes.

**9.b Government Purchase Cards are accepted above the micro-purchase threshold.** Contact contractor for limit.

**10. FOREIGN ITEMS:** Not Applicable

**11a. TIME OF DELIVERY:** Call for expedited delivery terms.

**11b. EXPEDITED DELIVERY:** Contact the Contractor for rates.

**11c. OVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available. Contact the Contractor for rates.

**11d. URGENT REQUIREMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.



12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:** Same as Contractor Address.
- 13b. **ORDERING PROCEDURES:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. **PAYMENT ADDRESS:** Same as Contractor Address
15. **WARRANTY PROVISION:** Not Applicable
16. **EXPORT PACKING CHARGES:** Not Applicable
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro purchase level may be inserted by contractor)
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):**  
Not Applicable
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** Not Applicable
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** Not Applicable
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** Not Applicable
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** Not Applicable
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** Not Applicable
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** Not Applicable
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable



**24b. Section 508 Compliance for Electronic and Information Technology (EIT):** Not Applicable

**25. DUNS NUMBER:** 153502984

**26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor has an Active Registration in the SAM database.

### **Labor Category Descriptions**

#### **Commercial Job Title: IT Application Engineer**

**Minimum/General Experience:** Five (5) years technical experience which applies to Computer Aided Design (CAD) and Computer Aided facility Management (CAFM) applications and their related business processes. Requires competence in all phases of business analysis and experience in analyzing business requirements and defining gaps on each IT platform that supports the applications.

**Functional Responsibility:** The application engineer performs discovery sessions, business and gap analyses for the development of solution specifications to achieve business goals, and provides technical support throughout the development process.

**Minimum Education:** B.A. or B.S. in Computer Science, Engineering Science or related field

#### **Commercial Job Title: IT Application Trainer**

**Minimum/General Experience:** Three (3) years' experience in training Autodesk's CAD and BIM products such as AutoCAD and Revit, including deployment methods on their IT platforms and networks, in class format in our Training Center or on customer site.

**Functional Responsibility:** Additionally, the IT Application Trainer provides support and training to clients and associates on the use of our software. The person will also perform client demos and conduct live, virtual, and recorded training sessions.

Other duties may be include:

- Design technical training programs according to organizational goals and requirements.
- Conduct application trainings by video conferencing or in person.
- Develop and maintain training programs and scripts, training hand-outs, and application help text.
- Develop and maintain training plans as required to assist with the implementation of new technologies.
- Assist with the management of the overall application training schedules for the organization.





- Provide technical training to internal clients in the proper use of systems.
- Function as a subject matter expert in the functional use of the application(s).
- Participate in process improvement projects.

Minimum Education: IT and Software manufacturer certificate or equivalent experience.

### **Commercial Job Title: Data Developer**

Minimum/General Experience: Three (3) years technical experience in developing Computer Aided Design (CAD) and Computer Aided facility Management (CAFM) data which includes maintenance of MS-SQL database information, CAD drawings and IT Business Intelligence (BI) reports managed on Web Servers.

Functional Responsibility:

The Database Developer is required to design stable and reliable databases, and be responsible for developing, testing, improving and maintaining new and existing IT infrastructure, web and database platforms to help users retrieve data effectively.

More specifically, the Data Developer provides Computer Aided Design (CAD) and Computer Aided facility Management (CAFM) data and drawings and delivers IT services using MS-SQL database and web-based ARCHIBUS BI tools, on customer site and via remote. Depending on the job, this position might work with graphic artists, data specialists and any number of software experts to create applications.

Minimum Education: IT and CAD Certificate or equivalent experience.

### **Commercial Job Title: IT Deployment Specialist**

Minimum/General Experience: Five (5) years technical experience which applies to IT infrastructure components selection, system and network specifications, consulting and deployment of MS-SQL databases and CAD, BIM and CAFM systems deployed on servers and desktops

Functional Responsibility: The deployment specialist provides specifications for IT infrastructure components selection, systems consulting and deployment technical services for CAD, BIM and CAFM software, databases and other contents deployed, hosted and in-house, on servers, desktops and mobile devices.

Minimum Education: B.A. or B.S. in Computer Science or related field.

### **Commercial Job Title: IT Program Manager**

Minimum/General Experience: Five (5) years technical experience which applies to delivery of customer's IT infrastructure, web and database platforms along with consulting and coaching services to customer teams for effective system adaptation.



Functional Responsibility: The IT Project Manager will leverage their management and leadership capabilities to identify and manage risks, resolve issues and escalate where appropriate to drive technical projects to successful completion. Through engagement with customers, vendors, and key suppliers, the IT Program Manager will deliver in-store technology on time. They play an active role in implementing business and functional deliverables in partnership with other technology leaders within the team.

Additionally, the program manager is responsible for the delivery of customer's solution, onsite and offsite, to customer teams, based on developed or tailored systems and business applications for achieving customer's goals.

Minimum Education: B.A. or B.S. in Computer Science, Engineering Science or related field.



### **Commercial Job Title: IT Solution Consultant**

Minimum/General Experience: Three (3) years technical experience which applies to testing and rolling out delivered solutions to customers, and experience in working together with customers to perform User Acceptance Testing (UAT).

Functional Responsibility: The solution consultant is responsible for systems testing and rollout of the delivered solution to customer, and work together with customer teams on User Acceptance Testing (UAT) to provide effective business automation solution using supported applications to meet customer's goals.

Minimum Education: B.A. or B.S. in Computer Science, Engineering Science or related field.

### **Commercial Job Title: IT Production Specialist**

Minimum/General Experience: Five (3) years technical experience which applies to Computer Aided Design (CAD) and Computer Aided facility Management (CAFM) production and IT infrastructure for CAD and BIM applications, to maintain drawings, MS-SQL database information and customers' BI reporting.

Functional Responsibility: The production specialist provides computer aided design and facility management production, including their IT infrastructure, for maintaining customer's CAD drawings, CAFM databases analysis and database BI reporting on customers' IT infrastructure, networks and desktops, on and off site.

Minimum Education: Certification in IT and Engineering or equivalent experience

### **Commercial Job Title: IT Senior Trainer**

Minimum/General Experience: Five (5) years high level experience in training customers on their CAD, BIM or CAFM applications, including the deployment and administration of their IT infrastructure platforms, with the capability to deliver effective users training on the supported applications and IT infrastructure to make customers successful and meet their goals.

Functional Responsibility: The senior trainer, expert in his field, provides business consulting combined with custom and class training, on the CAD BIM CAFM applications including their related IT platforms to achieve customer's success with his projects and business goals.

Minimum Education: IT and Software Manufacture certificate or equivalent experience





### **Commercial Job Title: IT Solution Architect**

Minimum/General Experience: Seven (7) years high level consulting experience related to CAD, BIM, CAFM, their IT Infrastructure and related fields, with capability to design, specify and deliver effective business solutions to customers, based on their business goals, requirements, existing data and IT platform, to make customers successful with their technology.

Functional Responsibility: The solution architect provides strategic consulting and solution architecture for the development of the desired systems, involving relevant CAD, BIM, CAFM applications, processes, IT infrastructure and databases to accomplish customers' goals.

Minimum Education: B.A. or B.S. in IT, Engineering or equivalent experience.

### **Commercial Job Title: IT Solution Developer**

Minimum/General Experience: Five (5) years technical experience which applies to IT solution development based on technical specifications derived from discovery and business analysis. Capability to provide programming code for customizing applications using Java and Java Scripts and SQL including documentation for achieving customer's business solutions.

Functional Responsibility: The solution developer used programming code such as Java, Java Script and SQL, based on specifications from discovery and business analysis, to provides custom software solutions for new and existing CAFM applications, to achieve customers' business goals.

Minimum Education: B.A. or B.S. in IT, Engineering or equivalent experience.

### **Commercial Job Title: IT Solution Trainer**

Minimum/General Experience: Three (3) years training experience which applies to CAD, BIM or CAFM applications their IT infrastructure and their business processes. Capability to deliver effective class courses and project related training to help customers meet their goals with the relevant applications and deployment, applying the technology in their immediate projects.

Functional Responsibility: The solution trainer, expert in his mastered applications and their IT infrastructure, provides high quality class courses and custom training to customers' key staff and project teams, including IT deployment and administering teams, to achieve specific learning goals related to their current projects.

Minimum Education: IT and software manufacturer certificates or equivalent experience.



### **Commercial Job Title: IT Support Engineer**

Minimum/General Experience: Three (3) years technical experience in supporting applications and IT infrastructure related to CAD, BIM and CAFM applications and their business processes. Capabilities to communicate with customers and solve their problems with the supported technology and deliver and document these solutions, onsite and via remote.

Functional Responsibility: The support engineer provides IT infrastructure, network systems, applications and data contents support, onsite and via remote, for maintaining and up-keeping customers' CAD, BIM and CAFM operations un-interrupted.

Minimum Education: IT and Software Manufacturer certificates or equivalent experience.

### **Commercial Job Title: IT System Administrator**

Minimum/General Experience: Three (3) years technical experience which applies to CAD, BIM and CAFM system administration, and capability to continuously administer the relevant IT infrastructure, applications, databases, drawings and other contents for uninterrupted system operation.

Functional Responsibility: The system administrator provides onsite and offsite CAD, BIM or CAFM system services to continuously administer the infrastructure, applications, databases, drawings and other contents that relates to customers' automated business solutions, for uninterrupted operations.

Minimum Education: IT and Software Manufacturer certificates or equivalent experience.